

CURRICULUM VITAE
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Relations and Pacific Studies
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EDUCATION:

Ph.D. Economics - University of Texas, Austin 1994
M.A. Economics - University of California 1984
at Los Angeles
B.A. Economics - University of Chicago 1980

CURRENT AND PAST POSITIONS:

Associate Professor, Graduate School of International Relations and Pacific Studies,
University of California at San Diego, 2002-Present.

Assistant Professor, Graduate School of International Relations and Pacific Studies,
University of California at San Diego, 1994-2002.

Director, Center for US-Mexican Studies, UCSD, September 2003- present.

Research Fellow, William Davidson Institute, October 2003-present.

Guest Editor, *Economics of Transition*, Vietnam Symposium issue, 2003-2004.

Independent Consultant, Financial and economic analysis for the electric utility industry,
April 1987 - January 1994.

Economist and Manager of Financial Planning, Central Power and Light Company,
Corpus Christi, Texas. April 1981 - January 1987.

DISSERTATION RESEARCH:

Specific Investments and Industry Location: Manufacturer-Retailer Integration in the
Mexican Footwear Industry, Dale O. Stahl, Advisor.

JOURNAL ARTICLES:

“The Quality of the Legal System, Firm Ownership, and Firm Size,” (w/ Luc Laeven),
Review of Economics and Statistics, forthcoming.

“Migration Networks and Microenterprises in Mexico” (w/ Rene Zenteno), *Journal of*

Development Economics, forthcoming 2006.

“Do Entry Costs Provide an Empirical Basis for Poverty Traps? Evidence from Mexican Microenterprises” (w/ David McKenzie), *Economic Development and Cultural Change, forthcoming* October 2006.

"Property Rights and Finance" (W/ S. Johnson and J. McMillan), *American Economic Review*, December 2002, Vol 92(5) pp. 1335-56.

"The Central Role of Entrepreneurs in Transition Economies" (w/ J. McMillan) *Journal of Economic Perspectives*, Summer 2002, Vol 16(3) pp. 153-70. Reprinted in *Pathways out of Poverty*, G. Fields and G. Pfeffermann, eds., Kluwer Academic Publishers, 2003.

"Courts and Relational Contracting" (w/ S. Johnson and J. McMillan), *Journal of Law, Economics and Organization*, Spring 2002, Vol 18(1), pp. 221-277.

“Non-Contractible Investments and Vertical Integration in the Mexican Footwear Industry,” *International Journal of Industrial Organization*, October 2002, Vol. 20 (8), pp. 1197-1224.

"Expansion and Intergenerational Mobility in Schooling: The Case of Mexico" (W/ M. Binder), *Economic Development and Cultural Change*, January 2002, 50(2).

"Private Ordering under Dysfunctional Public Ordering" (w/ J. McMillan), August 2000, *Michigan Law Review*, 98(8), pp. 2421-2458.

"Why do Firms Hide?: Bribes and Unofficial Activity after Communism" (w/ S. Johnson, D. Kaufmann and J. McMillan), June 2000, *Journal of Public Economics*, (76)3, pp. 495-520.

"Entrepreneurs and the ordering of institutional reform - Poland, Slovakia, Romania, Russia and Ukraine compared.," (W/ S. Johnson and J. McMillan), February 2000, *Economics of Transition*, V 8(1), pp. 1-36.

"Interfirm Relationships and Informal Credit in Vietnam," (w/ J. McMillan), November 1999, *Quarterly Journal of Economics*, V 114 (4), pp. 1285-1320.

"Dispute Prevention without Courts in Vietnam," (w/ J. McMillan), October 1999, *Journal of Law, Economics and Organization*, V15(3), pp. 637-658.

"Inflation Stabilization and the Vanishing Size-Wage Effect, " October 1999, *Industrial and Labor Relations Review*, V 53 (1), pp. 103-122.

"Contract Enforcement and Trade Liberalization in Mexico's Footwear Industry," June 1998, *World Development*, pp. 979-991.

"Formal Measures of the Informal Sector Wage Gap in Mexico, El Salvador and Peru," (w/ D. Marcouiller and V. Ruiz de Castilla), January 1997, *Economic Development and Cultural Change*, pp. 367-392.

"Domestic Politics, Foreign Interests and International Trade Policy: Comment" (w/ T. Hofer), December 1994, *American Economic Review*.

BOOK CHAPTERS:

"Mexican Entrepreneurship: A Comparison of Self-Employment in Mexico and the United States," (w/ Rob Fairlie), March 2005. (Forthcoming, NBER Conference Volume on Mexican Migration.)

"Measuring Institutions," forthcoming in Rose-ackerman, editor, *International Handbook on the Economics of Corruption*, Edward Elgar Publishers, 2006.

"Establishing Confidence in Business Partners: Courts, Networks, and Relationships as Pillars of Support," in Kornai, Rose-Ackerman and Rothstein, eds., *Problems of Post Socialist Transition (Volume 2): Creating Social Trust*, Palgrave MacMillan, 2006

BOOK REVIEWS:

Review of Seabright's "The Company of Strangers," *Economics of Transition*, June 2005.

Review of de Soto's "The Mystery of Capital", *Journal of Economic Literature*, December 2001.

Review of "Institutions and Economic Organization in the Advanced Economies: The Governance Perspective," *Journal of Economic Literature*, V. 38(2), June 2000, pp. 428-29.

WORKING PAPERS:

"Returns to Capital in Microenterprises: Evidence from a Field Experiment" (w/ Suresh de Mel and David McKenzie), August 2006

"Self-employment: Engine of Growth or Self-help Safety Net?," paper prepared for World Bank Conference on Employment and Growth, June 2006

"How Does Economic Liberalization affect Investment in Education?: Evidence from Mexico," (w/ Susan Helper and David I. Levine), June 2006.

"Mexican-American Entrepreneurship," May 2005 (w/ Rob Farilie).

"Emigration and Educational Attainment in Mexico," (w/ Gordon Hanson), April 2003.

"Finance, the Business Environment, and Firm Growth in Mexico," April 2003.

TEACHING:

Mexican Economic Policy, Latin American Economic Policy, Managerial Economics (IR/PS and Rady School of Management), Economic Development, Organizations.

Recipient of the PIASO student award for excellence in teaching, 1998-1999 and 2002-2003.

AWARDS AND HONORS:

University of Texas, University Fellow, 1992-1993.

Social Science Research Council/Ford Foundation, International Pre-Dissertation Fellow, 1991-1992.

UCLA, Graduate Studies Fellow, 1983-1984.

University of Chicago, General Honors and Honors in Economics.

RESEARCH GRANTS:

"Rebuilding Sri Lankan Microenterprises after the Tsunami," NSF May 2006.

"A Field Experiment on Rebuilding Sri Lankan Microenterprises After the Tsunami," NSF February 2005.

"Remittances and Microenterprises in Mexico," IADB 2004-2005.

"Local Institutions and NAFTA: Educational attainment in the 1990s in Mexico," European Bank for Reconstruction and Development, 2004-2005.

"The Mexico Data Web," UC-Mexus/ CONACYT 2004-2005.

"The Impact of the Fincomún-Bimbo Credit Program," Ford Foundation (Mexico), 2003-2004.

Research Fellow, Center for US-Mexican Studies, UCSD, April-June 2001.

Senior Research Fellow, Stanford University, Center for Research on Economic Development and Policy Reform, Fall 2000.

"The Birth and Growth of Firms in Mexican Industry," UC-Mexus/ CONACYT, 2000.

"The Entry and Survival of Firms in Transition Economies," European Bank for Reconstruction and Development, 1998.

"Institutional Adjustment to Trade Liberalization," UCSD Academic Senate, 1997.

Research Fellow, Center for US-Mexican Studies, UCSD, January-June 1997.

"The Growth of Markets in Vietnam," The William Davidson Institute, 1997.

"The Growth of Markets in Vietnam," UCSD Academic Senate, 1996.

"The Mexican Labor Market and Informal Sector Wage Gaps," UCSD Academic Senate, 1995.

Institute of Latin American Studies, UT-Austin, Faculty Sponsored Dissertation Grant, 1993.

REFEREEING:

National Science Foundation, American Economic Review, European Economic Review, Quarterly Journal of Economics, Journal of Comparative Economics, Journal of Latin American Studies, Journal of International Economics, Economic Development and Cultural Change, Journal of Economic Development, Journal of Policy Reform, Journal of Economic Literature, Review of Economics and Statistics, Academy of Management Review, Eastern Economic Journal, Economic Journal, Economic Inquiry, Economics of Transition, Journal of

Economics and Management Strategy, Journal of Regional Science.

SELECTED PRESENTATIONS:

"Formal Measures of the Informal Sector Wage Gap in Mexico":
Center for US-Mexican Studies, UCSD, February 1995.

"Specific Investments and Repeated Interactions: Institutions and Vertical Integration in the Mexican Footwear Industry":
Tulane University Economics Department, April 1995.

"Inflation Stabilization and the Vanishing Size-Wage Effect":
Latin American and Caribbean Economics Association meetings, October 1996, Mexico City.
Southern Economic Association meetings, November 1996, Washington, D.C.
Western Economic Association meetings, July 1997, Seattle.

"Non-Contractible Investments and Vertical Integration in the Mexican Footwear Industry":
UCLA November 1997.
Latin American Econometric Society Meetings, August 1998, Lima, Peru.

"Contract Enforcement in Transition":
UCSD Economics Department, October 1998.
American Law and Economic Association Meetings, May 1999, New Haven.
Econometric Society Meetings, January 2000, Boston.
University of Michigan, William Davidson Institute, February 2000.

"Interfirm Relationships and Informal Credit in Vietnam":
Econometric Society Meetings, January 1999, New York.

"Private Ordering under Dysfunctional Public Ordering":
University of Michigan Law School, February 2000.

"Relationships and Institutions":
World Bank's Summer Research Workshop on Market Institutions, July 2000.

"Courts and Relational Contracts":
University of Maryland, Department of Economics, November 2000.
World Bank, World Development Report Project Team, November 2000.
University of Pennsylvania, Wharton School, Management Department, November 2000.
University of Arkansas, Department of Economics, November 2000.
University of Texas, Department of Economics, November 2000.
Stanford University, Center for Research on Economic Development and Policy Reform, November 2000.

“Remittances and Microenterprises in Mexico,”

Center for US-Mexican Studies, UCSD, April 2001.

4th Annual International Conference, UC Santa Cruz, October, October 2001.

UC Riverside, November 2001.

3rd Annual Emerging Markets Conference, Harvard Business School, December 2001.

World Bank, May 2002.

Conference on Poverty and Inequality, ITAM, May 2002.

Annual Meetings of the American Economic Association, Washington, DC, January 2003.

USC, April 2005

“The Quality of the Legal System and Firm Size”:

Pittsburgh/CMU joint seminar in applied economics, April 2003.

CIDE, Mexico City, April 2003.

NYU Stern School of Business, May 2003.

University of Southern California, February 2004.

UC Berkeley, August 2004.

Yale Law School, September 2004.

“Do Entry Costs Provide an Empirical Basis for Poverty Traps? Evidence from Mexican Microenterprises”;

NBER Workshop on Entrepreneurship, October 2003.

UC Davis, May 2004.

World Bank Conference on Industrial Development, May 2004

University of Toulouse, April 2005

INRA, Paris, April 2005